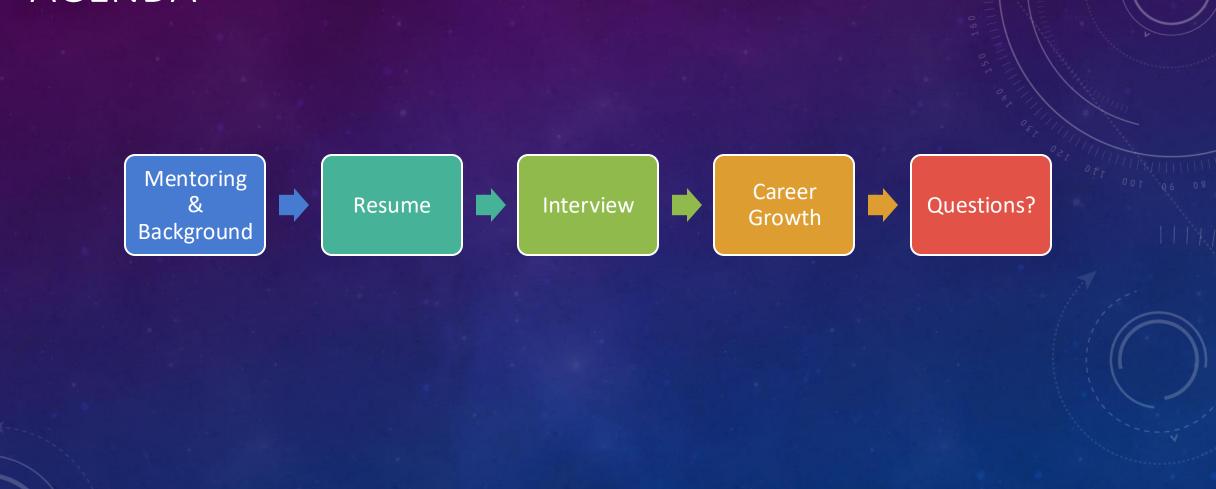


AGENDA



ABOUT ME - FLORIAN NOEDING

- Principal Security Architect @ Adobe
 - Strategy, supply chain security, memory safety and more
- Active mentor, speaker and trainer at various conferences
- BSides San Francisco CFP review committee member
- I have a life outside of work: wife and 2 daughters, making music, rock climbing, baking bread, ...

All opinions are my own.

IT'S A 40+ YEAR JOURNEY. WHAT'S YOUR NEXT STEP? FOLLOW YOUR CURIOSITY. IT MAKES HARD WORK EASIER



WRITE BETTER RESUMES

CHECKLIST FOR RESUMES

- Write a resume per role, highlighting respective strengths and omitting what does not matter
- Describe your contributions and impact / outcomes



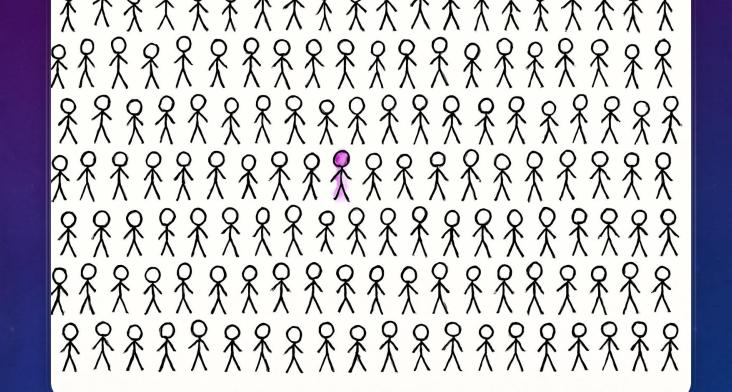
FOR GRADUATES: STAND OUT FROM THE CROWD

Everyone:

- Internships
- Graduated University

Mention side projects to get attention:

- Bug Bounty or CTF experience
- Relevant (free) online courses
- Software projects



(No certifications needed)

ACING THE TECHNICAL INTERVIEW

WHAT INTERVIEWERS LOOK FOR

Technical Skill

- Security
- Software Engineering
- Empathy

Communication

Precise and nuanced language

Potential

- Curiosity
- Asking good questions
- Problem solving and handling ambiguity

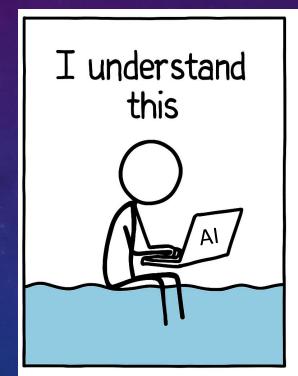
Behavior

- Cultural fit
- Conflict resolution skills

QUESTIONS FOR TECHNICAL SKILL

- 1. What is X?
- 2. Why does X happen?
- 3. How to exploit / mitigate X?
- 4. What are the edge cases around X?
- 5. How to mitigate X at scale?

Examples: XSS, SQL injection, CSRF, SSRF, buffer overflows





HOW CLEAR IS YOUR UNDERSTANDING?

"SQL injection is when someone puts weird stuff into a box on a website. And then, like, the website gets confused and does stuff it's not supposed to. It's bad, basically."

- Anonymous

"A SQL injection vulnerability occurs when code and user-controlled data are mixed without proper escaping of control characters. It allows an adversary to (partially) control the database, bypassing application logic."

- A security expert

SOLVE A PROBLEM WITH ME AND ASK QUESTIONS

You've been assigned to a team building a new company-wide login process for our customers. What do you do to secure it?

- Do you just start listing threats / risks or ask clarifying questions first?
- How do you balance risks with business needs?
- Which tech stack suggestions do you make?
- How do you prioritize security controls?

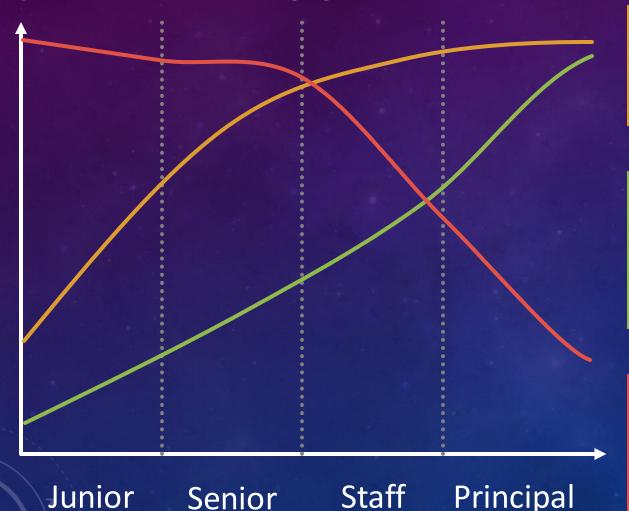
ASKING GREAT QUESTIONS AFTER THE INTERVIEW

What information do you want?

- Culture?
- Performance?
- Challenges?

ADVANCING YOUR CAREER

CAREER LEVELS SIMPLIFIED



Technical Skill

- Ability to go from A to B independently
- Increasingly setting direction

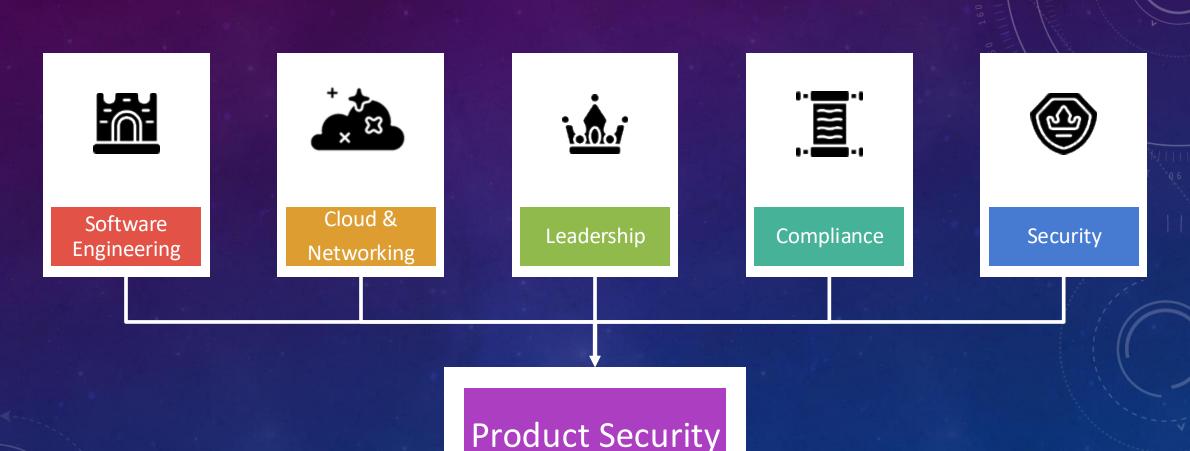
Sphere of influence

- From following to leading
- Expanding scope
 - Team → organization → enterprise

Direct technical impact

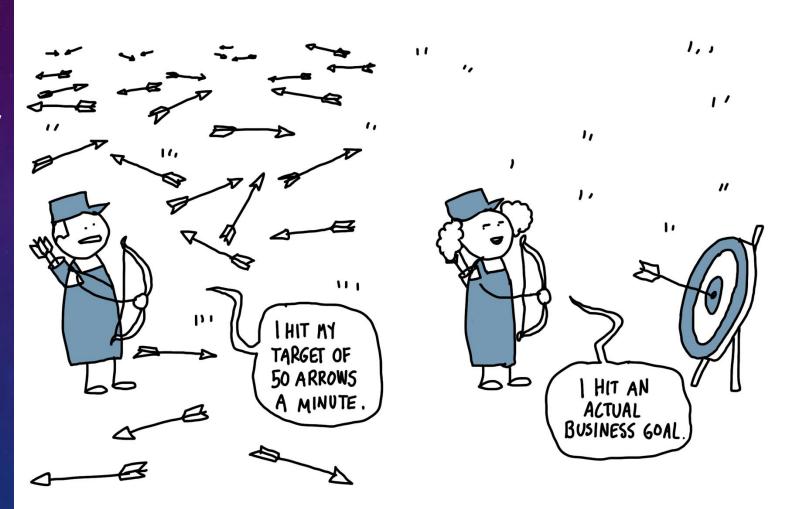
- From doing the work to guiding the work
- Impact by aligning and growing the organization

FOR STAFF+: BECOME A SPECIALIZING GENERALIST



WHAT TO WORK ON?

- You can't do all the work, consciously choose what to drop
- Focus on outcomes / impact
 - Increase risk visibility
 - Reduce risks
 - Fixing root causes of risks
- Align with your manager
 - Shared understanding
 - Fallback, if you lack perspective: figure out what would make your manager look great

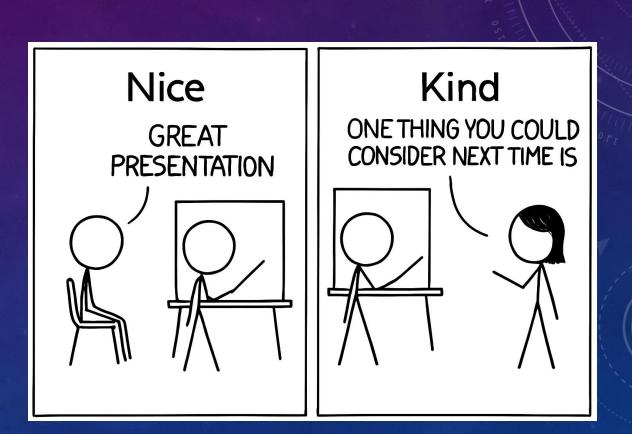


TOWARDS STAFF+ PROMOTIONS



Feedback loops

- Be your own critic
- Coaching from manager
- Feedback from peers
- Be kind, not nice



TOWARDS STAFF+ PROMOTIONS



For Senior+: read the Staff Engineer book by Will Larson



Feedback loops

- Be your own critic
- Coaching from manager
- Feedback from peers

Be kind, not nice and ask for the same.



Lead where you are

- Learn to talk in meetings, so that people will listen
- Mentor with leading questions
- Delegate and review
- Do whatever it takes, but don't be a hero



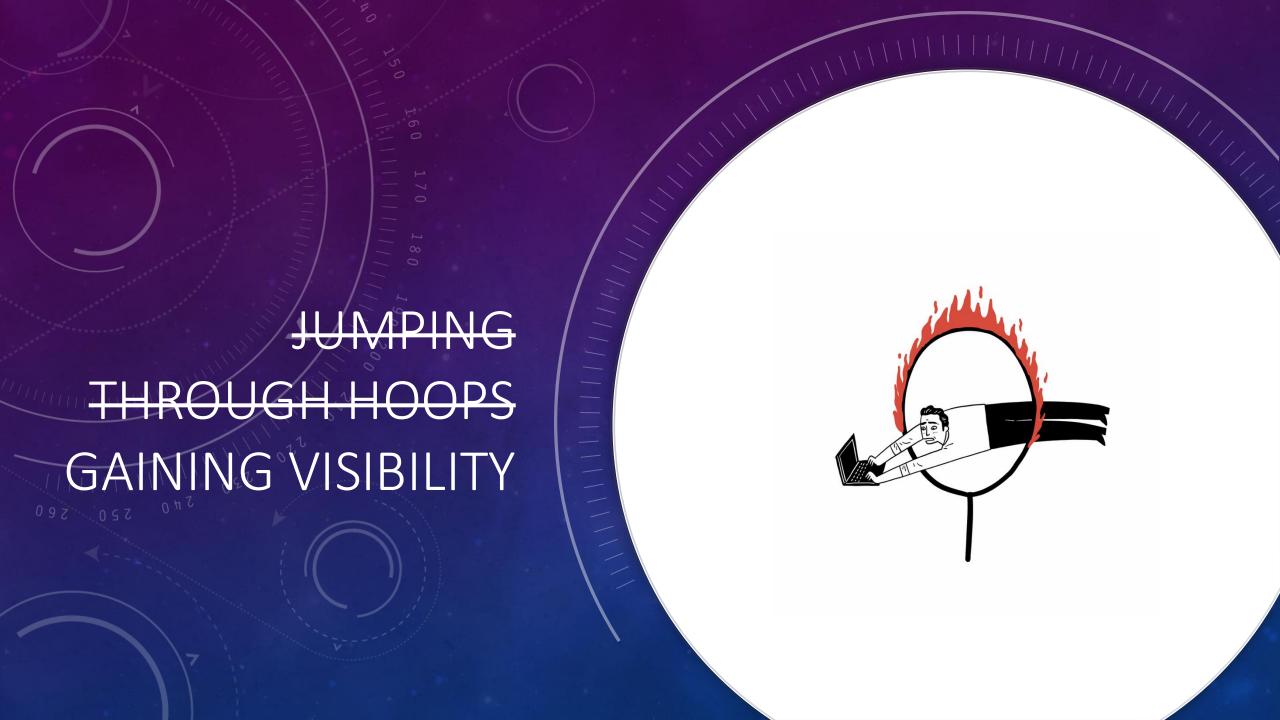
Promotion package

https://staffeng.com/guides/promo-packets/

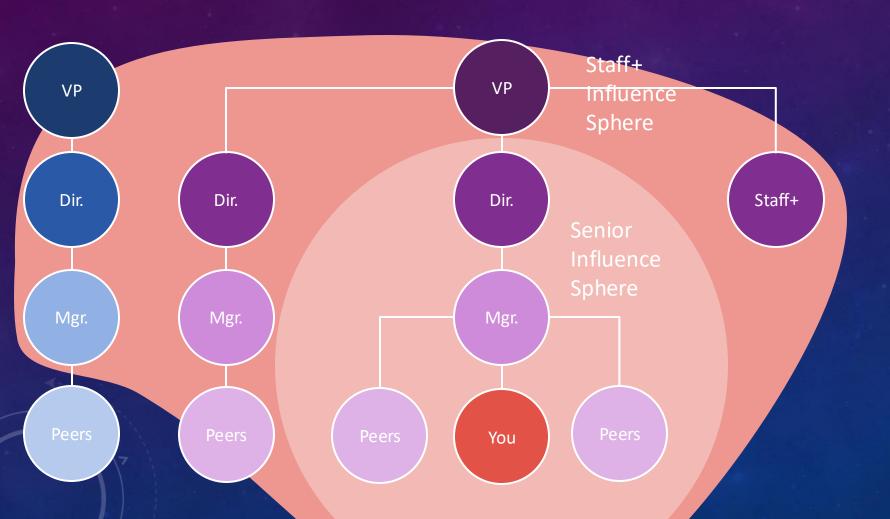


Manage expectations

- Measurable "when are you ready"
- Not: when will you be promoted



GAINING VISIBILITY FOR STAFF+ PROMOTIONS



Your manager is your sponsor.

Ask for time to work across the org.

Find a mentor who knows your org.

NEW CHALLENGES WHEN OPERATING AT STAFF+

- Empowering your teams while setting direction
- Power dynamics can discourage candid input
- Success feels distant when feedback spans years or progress feels slow
- No more clear right or simple answers, multidimensional tradeoffs



THIS IS A TOOLKIT – USE IT!

No silver bullet, lots of hard work.

- 1. Follow your curiosity
- 2. Master your craft
- 3. Move on, learn something new
- 4. Repeat

What's your next step?

Adobe is hiring;)



https://florian.noeding.com/ Blog & contact info

